

Frequently Asked Questions

Implementing the new Selection Process

Implementing the new Selection Process trains you on how the Selection Process has changed, how you can use this stage to your advantage and what to include/exclude to keep you compliant. We've been tracking the most **frequently asked questions** from buyers and suppliers, collated from our training courses, webinars and networking events. Principal Procurement Consultant **Eddie Regan** offers answers below.



Q I thought we weren't meant to have a selection process anymore?

A That specifically relates to below threshold contracts that some authorities are required to advertise on Contracts Finder.

Q What about the European Single Procurement Document?

A If we adopt the European Single Procurement Document (ESPD), which is still unclear, then it will be an integral part of the selection process; however, there will still be the ability to seek evidence on claims made by the applicant.

Q Does the ESPD mean that we'll need to change our selection criteria?

A The Public Contracts Regulations 2015 introduced a number of new criteria. The mandatory and optional exclusions have changed as has the turnover requirement that can be asked of a supplier. So, in short, yes.

Q What types of things are covered in the optional exclusions?

A There are various changes such as breaches of environmental, social or labour laws; conflict of interest; and contract termination, to name but three.

Q You mentioned the turnover requirement, why?

A There is now a defined turnover to contract value ratio that you will be expected to apply, unless you can show that there are special risks associated with the contract.

Q The bonus question

How do I find out more?

A You can find out more by:

Spending a few days researching, a few days reading regulations, a few days reading case studies and a couple of days implementing all you discover into your daily working life.

Alternatively, you could: Learn about the entire procurement structure in one day at a scheduled PASS Training event.

Or, if there are a few people in your organisation who need to learn or want to refresh their knowledge, I can come to you and train you and your team in-house.

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6
CPD
HOURS

This event is scheduled throughout the year in:

LONDON

BIRMINGHAM

MANCHESTER

GLASGOW

EDINBURGH

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