







Frequently Asked Questions

Understanding the new OJEU Proforma Requirements

Understanding the new OJEU Proforma Requirements offers you a clear overview of how you must interact with the Official Journal of the European Union (OJEU) to ensure the compliancy of your procurement exercises. We've been tracking the most frequently asked questions from buyers and suppliers, collated from our training courses, webinars and networking events. Principal Procurement Consultant Eddie Regan offers answers below.





Let's start with the number of forms, 22 at the last count. They're split into public contracts, defence and utilities forms, but there are one or two that are available to each of the sectors. Use the wrong form and you will have to start again, incurring additional costs and an extended procurement cycle.

We've been filling these out forever, what's the issue?

A Irrespective of the value of the contract, it is important to ensure that there are no barriers to competition and that everyone has the same opportunity to participate.

What areas do the new forms cover?

There are five different procedures to choose from, which are designed to match your needs. There are two that suit for common procurements, two for buying innovation or customisation and there is one for buying outcomes that don't currently exist. Each has a different structure and timescale.

But a Prior Information Notice is a Prior Information Notice, surely?

The first issue is getting your selection criteria correct. You need to think about what is scored, what is pass/fail, how you weight questions and whether a minimum score is appropriate. Which procedure you decide to use will determine whether you can limit the invitations or not.

The bonus question

How do I find out more?

You can find out more by:

A Spending a few days researching, a few days reading regulations, a few days reading case studies and a couple of days implementing all you discover into your daily working life.

Alternatively, you could:

Learn about the entire procurement structure in one day at a scheduled PASS Training event.

or

If there are a few people in your organisation who need to learn or want to refresh their knowledge, I can come to you and train you and your team in-house.



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This event is scheduled throughout the year in:











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